

manufacturing

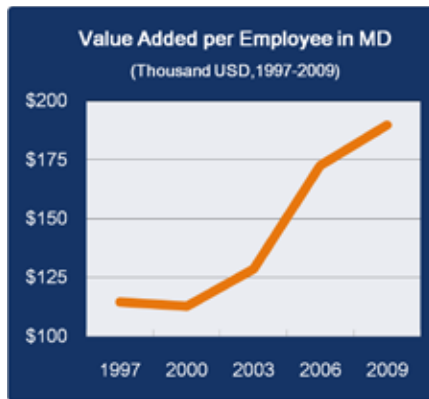
Manufacturing remains a top contributor to the US and Greater Baltimore economies. While employment has steadily declined since the 1970s, new innovations and technologies have led to significant increases in productivity, output, value added, and wages.



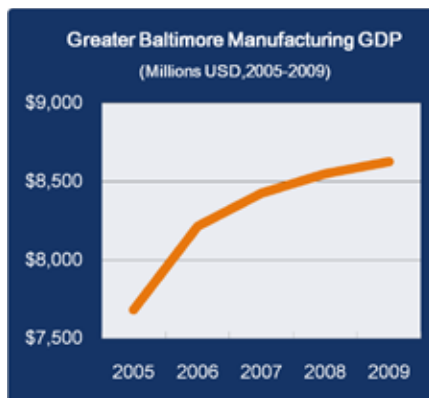
- › Maryland's value added was \$189,710 per employee, exceeding the US average by more than \$10,000
- › Manufacturing employees in Maryland earned an average of \$78,781 in 2009, compared to \$51,206 in other non-farm sectors
- › Ninety percent of Maryland's exports came from manufacturing in 2010
- › Manufacturing output totaled \$15.4 billion in Maryland in 2009
- › Greater Baltimore's manufacturing output totaled \$8.6 billion in 2009, the most in over a decade
- › In 2009, there were 1,739 manufacturing operations in Greater Baltimore, including 134 with 100 or more employees

Competitive Edge

Despite the highly publicized declines in manufacturing employment, local manufacturing output and productivity have risen dramatically. Value added per manufacturing employee in Maryland rose 65.5% from 1997 to 2009, compared to the US average of 51.0%.



Annual Survey of Manufacturers 2011



Bureau of Economic Analysis 2011

New Opportunities

Next generation manufacturing, new technologies, recent expansions and a rise in demand for highly-educated and highly-skilled workers provides new opportunities for growth in a region with an already strong core of manufacturers.

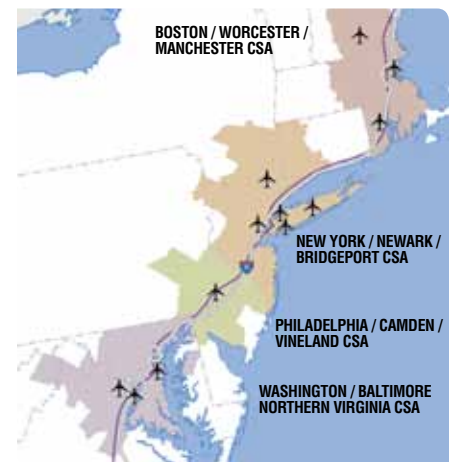
Rank	Company	Employees
1	Northrup Grumman	8,000
2	Lockheed Martin Corp.	2,725
3	RG Steel LLC	2,380
4	McCormick & Co. Inc.	2,200
5	Under Armour	1,979

Baltimore Business Journal 2011



Strategic Location

Greater Baltimore is situated along a corridor that features some of the largest markets in the US. The Port of Baltimore is one of the busiest ports in the nation, allowing manufacturers to conveniently distribute their products worldwide.



Port of Baltimore

- › #1 in Roll-on Roll-off Cargo
- › #2 in Exported Autos, #3 in Imported Autos
- › 33 Million Tons of Foreign Commerce in 2010
- › \$41.5 Billion in Total Value

Class I Railroads

- › CSX
- › Norfolk Southern
- › Five short lines

Commercial Vehicles

- › 150 companies and 100 trucking terminals
- › Operating a fleet of 27,000 commercial vehicles
- › Overnight trucking access to one third of the US population—91 million people

